

A UNIQUE KEYNOTE-CONFERENCE PRESENTATION

# “Foundations of Compromise with Integrity Intact”

For Decision Makers of All Endeavors

LEARN AND APPLY PROVEN  
FUNDAMENTALS OF FAVORABLE COMPROMISE



Compromise! The shock word of the 21st century.

At every turn Decision Makers confront adversarial opinion. Conflict is a growth industry—inevitable, useful, often filled with risks.

New ideas, suggestions, proposals for change are rarely adopted by

acclamation. Instead, parties stake out positions pro and con and a process begins—for getting to yes, splitting the difference, achieving acceptable resolution. Bringing time-tested tenets to the table is of greater value than ever.

The over-riding question is: How does a party compromise contested matters with principles and integrity intact?

“When reached honorably and in a spirit of honesty, compromise is the only fair and rational way of reaching agreement between two opposing points of view.”

—E. Stettinus,  
*Roosevelt and the Russians*



Jim Thomas, Keynote-Conference Speaker, Author, Integrity Expert—in Cooperation with Alliance for Integrity—presents...

## “FOUNDATIONS OF COMPROMISE WITH INTEGRITY INTACT”

This unique penetrating keynote-conference presentation will contribute substantially at your next convention, meeting or training session.

### For Scheduling an Engagement

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Alliance  
*for*  
Integrity

Promoting and affirming integrity among corporations, businesses, organizations and the professions

# “The challenge is not to eliminate conflict but to transform it.”

—R.Fisher, B.Patton, *Getting to Yes*

## Program

The award-winning speaker's comprehensive address illustrates compromise with principles and integrity intact. He treats the necessity of compromise; its hazards and risks; the three salient tenets that regulate it. The tenets magnify prospects for success while enhancing the expertise of Decision Makers—top to bottom.

Jim supports every point with illustrative examples. Managers, executives, elected officials, professionals—of every stripe—will gain immeasurable benefits. Among them...

- Deeper understanding of the compromise process
- Import of its role in modern life
- Enhanced skills for achieving prudent resolutions
- Greater confidence when approaching contested matters
- Achieving compromise without violating principles or integrity



Jim Thomas is available for keynote-conference presentations at luncheons, corporate meetings, fundraisers and lectures.

“One of our members said it well—this is truly one of the more outstanding programs we have had over the years.”

—William J. Steele, BG (RET),  
Eastman, Georgia



## Alliance for Integrity

### Credentials & Expertise

Jim Thomas was educated at the University of Georgia, Emory Law School, and Harvard University. He is a recognized expert on Integrity. His work includes two informative books: *Individual Integrity (1984)* and *Integrity! The Indispensable Element (2009)*. Speeches, articles, and essays have appeared in numerous publications, including *Vital Speeches of the Day*. He was quoted in *Fortune* magazine.

Jim has presented in more than 65 appearances at colleges and universities, professional associations and societies, and civic clubs.

